



# FORECASTING & REQUIREMENTS PLANNING

Fewer shortages & excess

Higher forecast accuracy

Faster supply alignment

## Improve forecast accuracy to reduce shortages, prevent excess, and enable smarter planning

Forecast accuracy drives effective S&OP/SIOP and ERP requirements. Without it, teams are forced to choose between shortages that delay customer orders and excess inventory that ties up working capital. LeanDNA's advanced requirements generation helps close this gap by improving forecast accuracy so supply aligns more closely with demand.

### How LeanDNA Helps

- Enhance LeanDNA's baseline forecast with advanced parameters for NPIs, EOL parts, and scaling demand
- Replicate legacy forecasting models and methodologies in LeanDNA
- Automate demand generation to manage long-lead items before ERP loads
- Tailor solutions that avoid the cost of dedicated forecasting tools
- Establish governance processes to monitor and fine tune forecast performance

### What's Included



**Current state assessment:** review existing forecast process and accuracy



**Gap analysis:** compare current methods to LeanDNA's capabilities



**Forecast augmentation:** identify and tune parameters to improve accuracy



**Documentation:** define tunable elements within the forecasting algorithm



**Governance:** recurring reviews to track and refine performance

### Looking for something more custom?

We offer tailored engagements to meet your goals.